



We are Agile Optimizers™

Snowbird Agility Capability Statement

Core Competencies

Providing purpose-driven digital services solutions to accelerate Government modernization.

- **Program Management Office (PMO).** We transform your PMO to be leaner and highly collaborative, so you can focus on **new, innovative products and services**. By providing the infrastructure to ramp up and optimize your program, we sustain and improve your value delivery. The result of this improvement is full transparency, scalability, improved communication, **fewer meetings**, and a long-term roadmap that decision-makers, developers, and customers can count on.
- **Software Application Development.** We are passionate about Human-Centered Design (HCD) and Extreme Programming (XP) practices that allow **rapid, continuous feedback** at all stages and empower a DevSecOps culture. Our full-stack software solutions are scalable and tailored to your needs.
- **Cyber Security.** We **empower your organization's resilience** against cyber threats with a comprehensive suite of cyber security solutions, tailored to your unique challenges, and helping you achieve your goals and needs.
- **Acquisition Support.** We assist in **simplifying procurements** by moving to clear, Agile-focused requirements, with rapid assessments, and upon award and contract, the winning team starts execution immediately, **significantly reducing ramp-up time**.
- **Digital Transformation.** We collaborate with your organization to increase transparency and to identify and improve workflow inefficiencies, resulting in a **happier, more productive workplace**. We help your organization be more flexible, responsive, and customer-focused so that you can quickly create new and innovative products and services.
- **Cloud Migration & Hosting.** We guide you through the process of transitioning your infrastructure by offering robust and strategic cloud migration services. Our hosting services ensure **reliable, secure, and efficient** operations with cost accountability in your cloud environment.

Differentiators

- Combined with your organization's ecosystem and operating conditions, we leverage our toolkits to create an environment where all work is defined, understood, and visible, which results in unlocking motivation, enabling relentless improvement, and full visibility into the work performed. We consistently enable **transparency to 100% of all work performed**.
- Our commercial experience gives us unique insights to support your organization. In everything we do, we focus on maximizing value delivery. As a result, we have **improved program predictability from as low as 60% to over 90% predictability**.
- We collaborate with teams to streamline processes and aid in standardizing them across teams with an approach we call Grassroots Governance™. As a result, we have **reduced the administrative burden of technical teams by 20%** to enable quick wins and advance your organization's Agile maturity.
- **100% exceptional ratings** from past performance client feedback.

Company Data

Snowbird Agility, Inc. provides process and technological efficiency to the public sector using commercial best practices.

Legal Name: Snowbird Agility, Inc.

SAM UEI: PRDBBZ21S313

CAGE: 8LP06

NAICS: 541512, 541511, 541519
541611, 541618, 611420, 611430



ISO Certified

- 9001:2015
- 20000-1:2018
- 27001:2022

Past Performance

- **Centers for Medicare and Medicaid Services (CMS):** Ensured rapid delivery of business value. Quickly identified and addressed pain points and bottlenecks, bringing increased visibility and traceability to the work by working with the Government, program leadership, and teams to connect the strategy to tangible, implementable requirements. Our Release Train Engineers (RTEs) brought improvements to SAFE® ceremonies, streamlining PI Planning events, reducing their durations by half in an organization of 150+. We established a cadence for addressing Epic/Feature/User Story refinement, and for adjudicating dependencies while mitigating risks.
- **Defense Health Agency (DHA):** Brought cutting-edge commercial practices to the DHA. We evolved the program's processes and workflows to maximize efficiency and embrace value-based decision-making. We created a single source of truth (Agile Community Collaboration Solution™) for requirements and deliveries. This improved transparency among all developers, stakeholders, and partners.
- **Commercial:** Revitalized client operations by implementing Agile frameworks and innovative process architecture. Worked with client executive team to facilitate platform selection, deliver Agile project management, design workshops, and document processes. Through regular demonstrations and stakeholder engagement, we enhanced transparency and alignment between executives and their teams and leaned out operational processes, resulting in a 42% operational efficiency gain. We leveraged industry best practices and comprehensive training to ensure long-term usability and sustained results of the new process architecture.