CAPABILITY STATEMENT

SNOWBIRD
AGILITY

Providing purpose-driven digital services solutions to accelerate Government modernization.

CORE COMPETENCIES

Program Management
Leveraging agile methodologies to enhance program execution, ensure **timely delivery** of initiatives, and **align strategic objectives with operational outcomes**.

Software Application Development
Dedicated to **Extreme Programming (XP)** practices, fostering rapid and continuous feedback throughout all stages, and promoting a robust **DevSecOps** culture

HCD / UI / UX / CX
Integrating Human-Centered Design (HCD) principles with advanced UI/UX strategies to enhance the customer experience (CX), ensuring that **digital solutions are functional, intuitive, and engaging** for all users. We prioritize **user satisfaction and engagement**, driving superior outcomes and seamless interactions across all digital platforms.

Steeped in Agility
Snowbird Agility champions Lean Agile practices to streamline processes and accelerate value delivery, focusing on efficiency and continuous improvement. We minimize waste and maximize productivity, driving faster outcomes and greater flexibility in adapting to changing needs, **resulting in a happier, more productive workplace**.

Cybersecurity
Emphasizing robust cybersecurity measures to safeguard digital ecosystems. Our **proactive security practices** are designed to protect data integrity, prevent unauthorized access, and maintain compliance with the latest industry standards.

Data Analytics
Harnessing the power of data analytics to **transform raw data into actionable insights**, enabling informed decision-making and strategic operational improvements.

Cloud Migration & Hosting
Enabling **scalable, secure, and efficient cloud solutions** (AWS, Dell) enhancing organizational agility and reducing operational costs.

COMPANY DATA

Legal Name: Snowbird Agility, Inc.
SAM UEI: PRDBBZ21S313
CAGE: 8LP06

Socioeconomic Designations:
8(a) Business Development Program
Service-Disabled Veteran Owned Small Business (**SDVOSB**)
Woman-Owned Small Business (**WOSB**)
HUBZone Certification (pending)

Contract Vehicles:
GSA MAS 54151S, 541611
IWRP Consortium

NAICS Codes:
541330, 541512, 541511, 541519
541611, 541618, 611420, 611430

Corporate Certifications:
ISO 9001:2015
ISO 20000-1:2018
ISO 27001:2022
DCAA Compliant (pending audit)

DIFFERENTIATORS

Transparency into 100% of all work performed
➡ We create an ecosystem where all work is defined, understood, and visible for streamlined tracking and near-automated status reporting
➡ This ensures expectations are set throughout your organization, unlocking motivation, enabling relentless improvement

Improved overall program predictability from as low as 60% to over 90%
➡ Focused on maximizing value delivery, we leverage Lean methods to reduce waste and remove roadblocks
➡ We collect end users needs, align them to your strategy, and execute accordingly

Reduced administrative burden by up to 20%
➡ We build projects around motivated individuals. We give them the environment and support they need… to get the job done. (5th Principle behind the Agile Manifesto)
➡ Through automation and building status reporting in the flow of work, we reduce meetings and focus on allowing our development teams to focus on being productive

100% exception ratings from client feedback
➡ Centers for Medicare and Medicaid Services (CMS)
➡ Naval Information Warfare Center (NIWC)
➡ Defense Health Agency (DHA)
➡ Department of Veterans Affairs (VA)
➡ Administration of Children and Families (ACF)
➡ Institute of Museum and Library Services (IMLS)

Digital Services Coalition

TEAM WVOSB Founder

DIGITAL WOSB ALLIANCE
Founding Member

VETERAN INSTITUTE VIP FOR PROCUREMENT

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PAST PERFORMANCE

Department of Veterans Affairs (VA)
Clinical Decision Support (CDS)
➡ Enhanced front-end and back-end systems, improved API endpoints, and system documentation to support a DevSecOps culture, integrating React for dynamic UI components and OpenAPI for better comprehensibility.
➡ Developed unit tests with Pytest and FastAPI, implemented custom logging with Datadog and upgraded appointment services.
➡ Leveraged React, Stencil, FastAPI, and Docker for robust, scalable solutions, boosting operational efficiency and streamlining deployment processes.

Centers for Medicare and Medicaid Services (CMS)
HCQIS Infrastructure and Data Center Support (HIDS)
➡ Increased visibility and traceability by connecting strategy to implementable requirements, addressing pain points, and ensuring rapid delivery for data analytics, infrastructure, network, architecture, cybersecurity, and service desk.
➡ Improved Agile practices, including ceremonies, risk management, and feedback loops, enhancing visibility, traceability, and mindset.
➡ Streamlined PI Planning events, reducing durations by half for 150+ people, and established a cadence for refinement and dependency adjudication.

Naval Information Warfare Center (NIWC) | Defense Health Agency (DHA)
Web & Mobile Technology (WMT)
➡ Improved delivery of websites, mobile applications, and SharePoint Online and Azure migration.
➡ Introduced cutting-edge commercial practices, evolving processes and workflows for efficiency and value-based decision-making, improving requirements gathering, transparency, and value flow.
➡ Established program-wide cadence for progress review and risk management, enhancing PMO processes, governance, and maturity with agile practices.

Naval Information Warfare Center (NIWC)
Alternate Software Acquisition OTA
➡ Invented an innovative acquisition model prototype to support efficient, timely, and high-value software development and delivery for government acquisitions.
➡ Optimized current processes by promoting agility and flexibility, enabling swift adaptation to changing requirements and market dynamics, and expediting procurement cycles.
➡ Fostered collaboration and transparency between stakeholders, enhancing communication, reducing misunderstandings and delays, and improving solicitation, cost estimation, evaluation, and access processes.

Department of Veterans Affairs (VA)
Enterprise Services Integrated Platform (ESIP)
➡ Restructured teams into smaller, cross-functional teams aligned with Agile Release Trains (ART), revamped backlog management, and introduced a decision tree for categorization, enhancing collaboration and delivery.
➡ Implemented a new capacity tool for better estimation via ITIL/low-code, no-code ticket management system, centralized strategy for ongoing improvements, and provided comprehensive Scrum and SAFe training and certifications.
➡ Improved PI Planning, aligned objectives with business value, enhanced DevOps collaboration, streamlined processes through Value Stream Mapping, and overhauled service request management, leading to better risk management, incident handling, and project predictability.

Verimatrix Inc. (Commercial):
➡ Implemented a successful long-term enterprise transformation for 20 development teams across six countries, organized around value through Value Streams.
➡ Trained and implemented all SAFe practices, including DevSecOps, ensuring well-defined, communicated, and prioritized requirements at all levels.
➡ Increased release predictability by over three-fold, and fostered a culture of trust and respect, leading to happier and more productive employees.

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